



SMARTCO SAMPLES / BULK CONDITIONS AND TERMS :

Samples charge as below counted per pc :

Trial swatches or mock-up :

Normally we are free of charge, but we will charge back yarn cost if special yarn quality, such as Suedwolle, etc...Italy or foreign yarn.

For special workmanship / processing, such as embroidery, printing or acid wash...etc, we will charge back for those added to the process cost.

Initial / salesman / photo :

We charge for samples on a FOB basis with a 100% surcharge.

For example, if Sample A is quoted at US\$20, the sample charge will be US\$40. If the quoted price is less than US\$10, there will be a charge of US\$20 per sample piece also.

For those samples that need special processing :

Such as embroidery, dip dye, digital print, acid wash and enzyme wash etc, depending on the process and procedure, we will add processing charges separately if no order is placed.

Sealers samples / Shipment / TOP samples :

If you order more than 100 units, our team will provide 1 round of sealer samples for free.

Otherwise, we will charge FOB price add up 100% surcharge.

Shipment or TOP(PP) samples are free of charge

Samples / bulk leadtime :

Samples : 14 - 16 days normally

Production : 45 - 50 days ex fty

**Based on the style and whether a special procedure is needed or not.

Payment terms :

We mostly do FOB and sometimes CIF if a client needed.

Samples charges : our team will send you an invoice monthly.

Samples yarn charges : will debit you the cost of the total yarn ordered, after the end of the season and a new season started in between.

Bulk : deposit 30% after the order is confirmed and settle payment 70% on or before the bulk shipment date.

SMARTCO DESIGN AND FASHION LIMITED